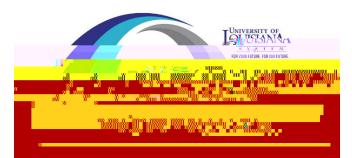
# MONEY MATTERS 2023: UL SYSTEM FINANCIAL WELLNESS SERIES

SESSION #4:

## THE FINANCIAL ASPECTS OF YOUR SDE-HUSTLE #1: PLANNING, STRATEGIES, LEGAL, RESOURCES

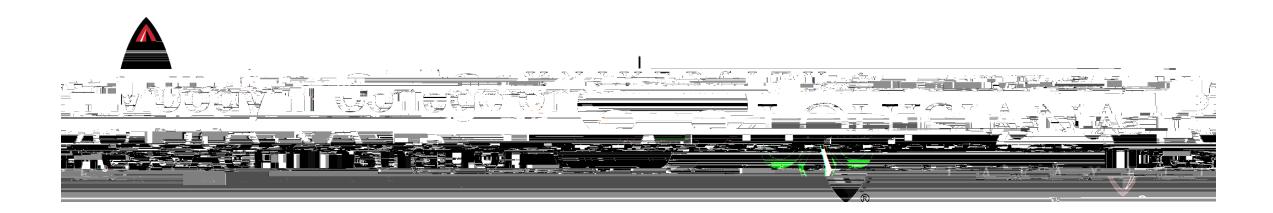






# Brian Bolton Professor of Finance brian.bolton@louisiana.edu

#### http://business.louisiana.edu/financeispersonal



#### Owning Your Financial Future

Adults Returning to Finish a Degree: Financial & Other Concerns

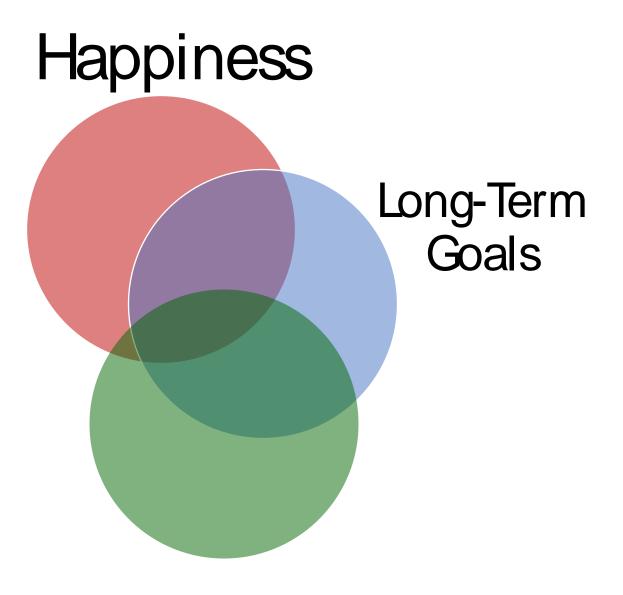
JUNE 6, 2023

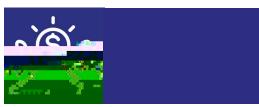
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FOR GRADUATE STUDENTS JUNE 7, 2023

FINANCIAL PLANNING



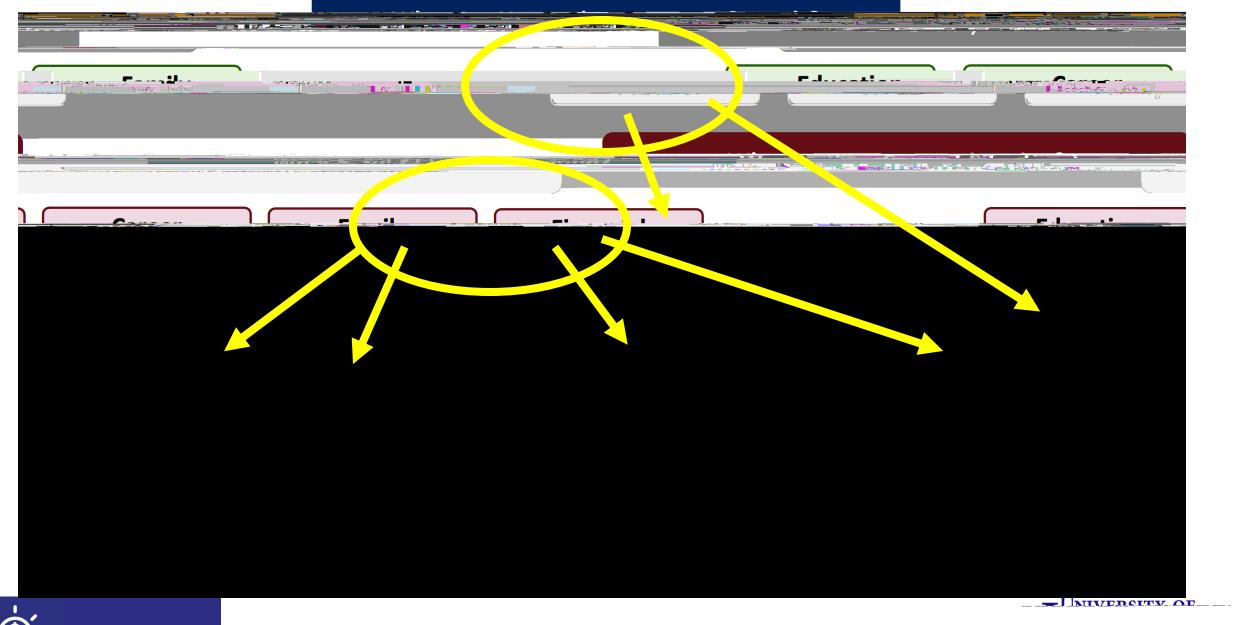




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ANIE JBU-7(6011/76)()39)7(A)18(R)0R79642/7(1)16()391/0B1/11(G)17(1)16()393(T)-Ydentr If you make any income through means other than a job with an employer, you need to think, act and report like an entrepreneur.

#### 2. TAXES

Being an entrepreneur brings both new opportunities and responsibilities related to taxes. It's not all bad news – Just do a little homework to make



#### PERSONALFINANCE

Your life as an entrepreneur will regularly overlap with your life as an individual.



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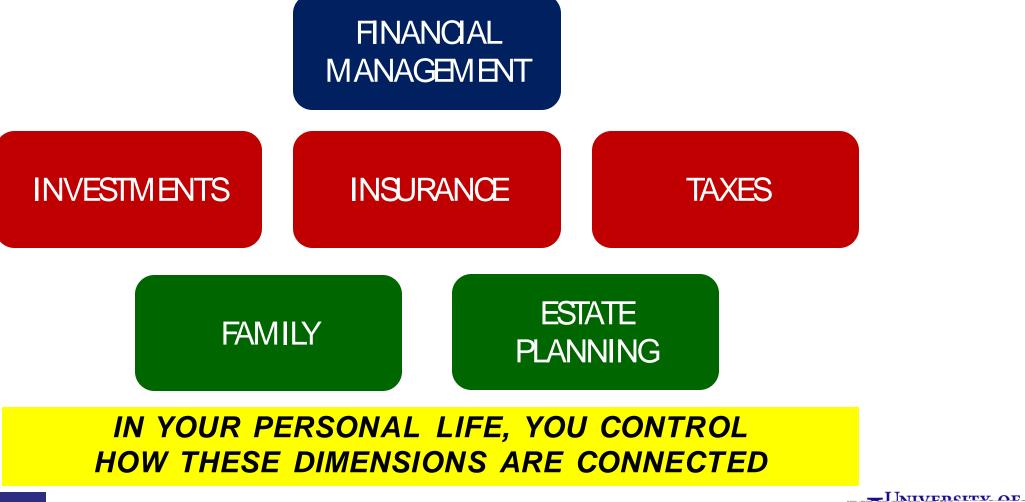
#### PERSONALFINANCE

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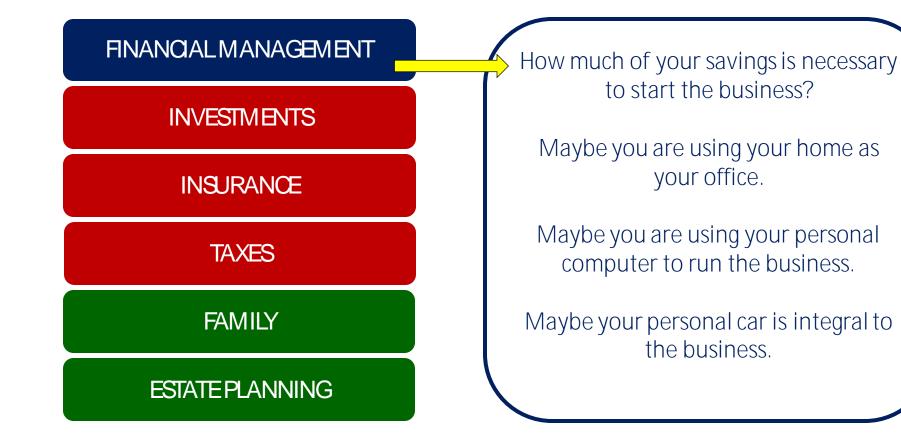
Knowing where to take advantage of the overlaps (such as in tax planning) and where to create an intentional divide (such as with relationships) can be critical to both your success in business and your happiness as a human. Be intentional with your choices.

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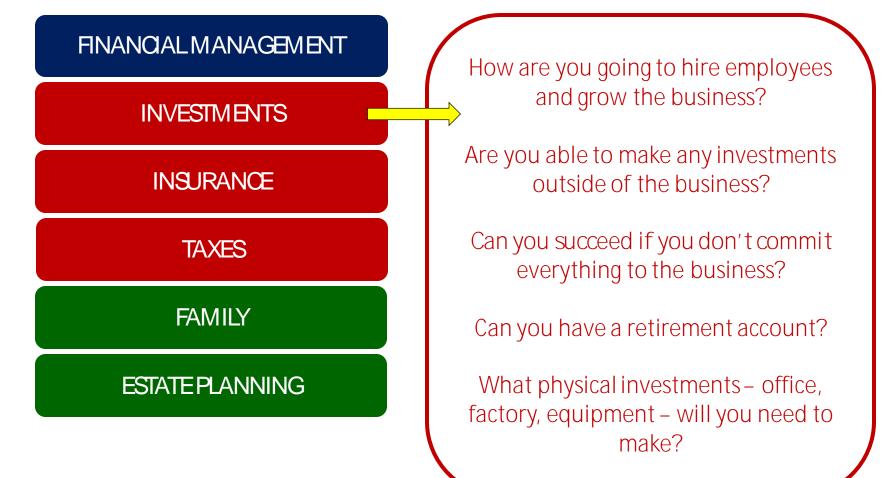






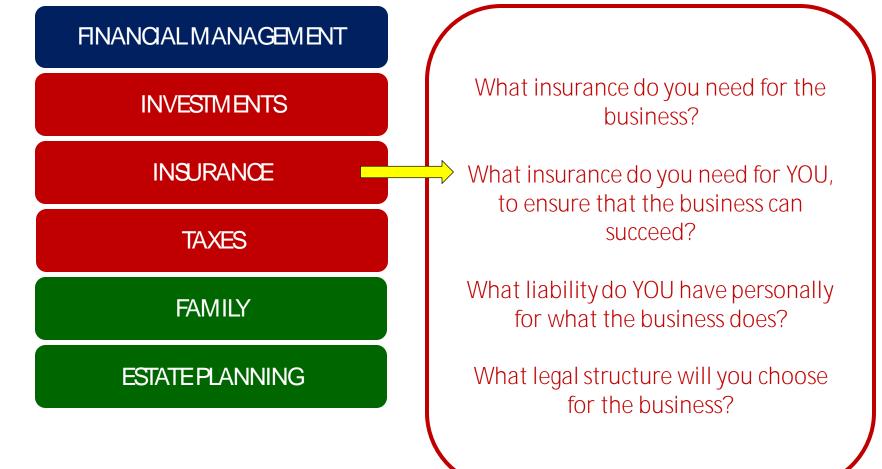


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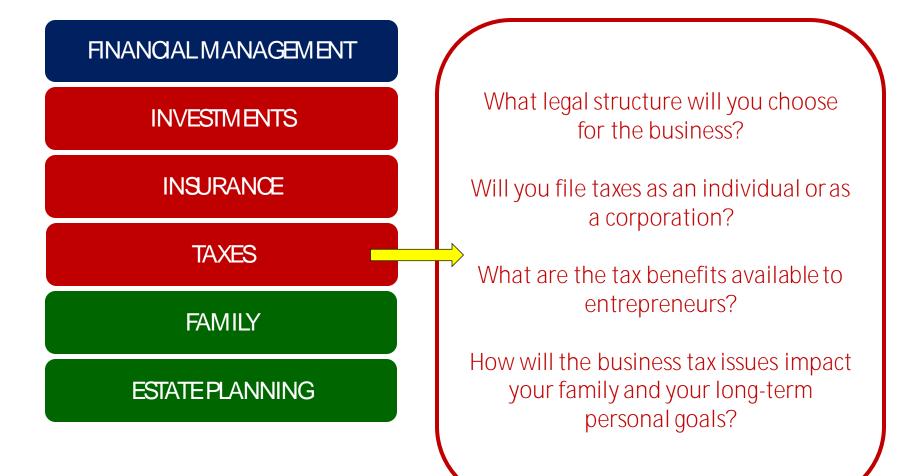
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## 5 KEY ISSUES FOR ENTREPRENEURS

#### 1. YOU MAY BE AN ENTREPRENEUR WITHOUT KNOWING IT.

If you make any income through means other than a job with an employer, you need to think, act and report like an entrepreneur.

Any money you make that is not from your employer – any income that will not be reported on a W-2 – makes you an entrepreneur.

Whether you get \$50 for mowing lawns or singing in the church choir or building your own business with hundreds of patents and thousands or employees...you are an entrepreneur.

Once you take your hobby beyond just a fun activity and into a business venture, you probably want to become as professional and strategic as you can...or else your fun activity won't be so much fun anymore.

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This matters for 2 main reasons: taxes and legal liability.



#### 2. TAXES

Any dollar of income you get, whether it's from selling cookies or the winning at the casino, is considered (potentially) taxable income by the IRS. You have to report every penny you receive.



## 5 KEY ISSUES FOR ENTREPRENEURS

#### 3. LEGAL & BUSINESSUABILITY.

Anytime you engage in business activities, you become to new types of liability. Do a lot of homework to make sure you protect yourself.

As soon as you engage in business transactions with customers, employees, suppliers and other stakeholders, you become fair game to be sued by those stakeholders.

You want to think about what you could lose – and how to protect it.

By default, all entrepreneurs are considered "sole proprietors."

As such, you – the individual – are liable for all business issues. That is, if I sue your business, I can come after your personal assets, too.

To avoid this, you can proactively choose to form an LLC (limited liability company), a corporation or another entity that separates business and personal liability.

If I sue your LLC, I can take all of the business assets, but I cannot get your house or car or other personal stuff. It costs a couple hundred dollars and a few hours of time to set up an LLC...and that's usually money and time that is very well spent for anyone engaged in formal or informal business activities.

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## 5 KEY ISSUES FOR ENTREPRENEURS

#### 5. COMMUNICATE WITH YOUR FAMILY & OTHER LOVED ONES.

Whether your family is actively involved in your business or not, communicate often with them about what the business is doing and where it is headed.

Financial infidelity is the #1 cause of divorce in the US. Your partner may be your soulmate, but they may have very different attitudes towards taking risk and managing investments than you do. Make sure you're on the same page.

Your family members also can be your best advisors. They knowyou better than anyone. And they aren't shy to tell you about both your strengths and weaknesses. All business leaders need this feedback. Let them help you be the leader you want to be and create the business you want to create.

If you family is actively involved in your business, make sure roles, responsibilities and possibilities are clearly defined. Ad hoc expectations rarely work in business. . and they never work in personal relationships.

As your business grows, your entrepreneurial dream will grow into a bigger issue for family members. Communicate early and often.

Are they okay with you working 100 hours a week? Are they okay with you cashing in your retirement portfolio to fund the business? Should your partner and/or children own any of the business? Do you expect your children to take over the business?

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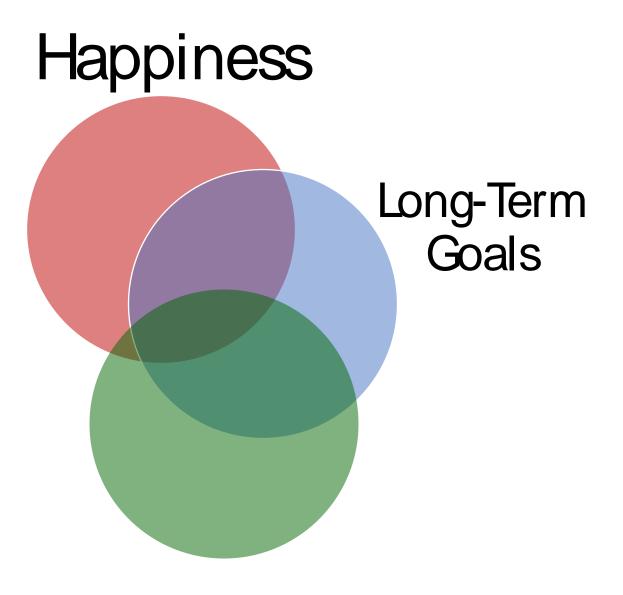
## 5 THINGS YOU CAN DO TOM ORROW

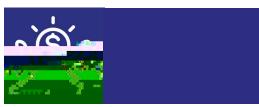
Build your team. Don't try to do everything on your own.

You probably want to have an attorney and a tax accountant on your team. You may want to connect with

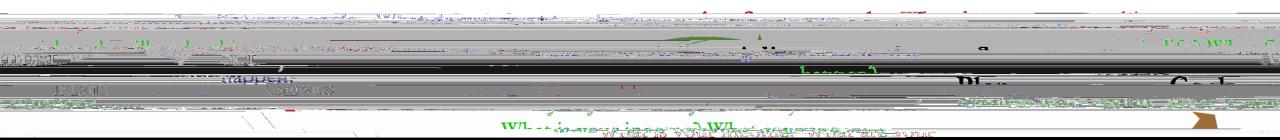


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#### Owning Your Financial Future

| Adults Returning to<br>Finish a Degree:<br>Financial & Other<br>Concerns<br>June 6, 2023 ***      | FINANCIAL PLANNING<br>FOR GRADUATE STUDENTS<br>JUNE 7, 2023 ***               | FINANCIAL & TAX<br>PLANNING FOR<br>#1 NTERNATIONAL<br>STUDENTS<br>JUNE 8, 2023 ***            | THE FINANCIAL ASPECTS<br>OF YOUR SDE-<br>HUSTLE #1 PLANNING,<br>STRATEGIES, LEGAL,<br>RESOURCES<br>JUNE 20, 2023 |   |
|---|---|---|--|---|
| FAMILY FINANCIAL<br>PLANNING: SENDING<br>YOUR LOVED-ONES OFF<br>TO COLLEGE<br>JUNE 27, 2023       | FAMILY FINANCIAL<br>PLANNING: CARING FOR<br>ADULT DEPENDENTS<br>JUNE 28, 2023 | OHANGING CAREERS, THE<br>FINANCIAL & PERSONAL<br>ISSUES<br>JULY 13, 2023                      |  | FINANCIAL PLANNING<br>FOR VETERANS<br>JULY 18, 2023 *** |
| FINANCIAL PLANNING<br>WHEN RETIREMENT IS<br>GETTING QLOSE<br>(5-7 YEARS OUT)<br>JULY 19, 2023 *** |   | FINANCIAL PLANNING<br>FOR THE FUN STUFF:<br>VACANTIONS, HOME<br>IMPROVEMENTS, NEW<br>VEHICLES |  |   |



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